



MEDICO®
INSURANCE COMPANY

Earn more, experience more with Medico!

Dental and Hospital Indemnity incentive

HOW IT WORKS

Meet the minimum number of 5 Medico Dental and Hospital Indemnity applications submitted and approved between September 1, 2022, and December 31, 2022

1. A minimum of 5 total Dental and Hospital Indemnity applications must be submitted and approved to qualify for the payout.
2. Bonus tiers are counted accumulatively throughout the bonus period.
3. Bonus tier payout amounts are paid retroactively on all preceding qualifying applications.

Your Qualification counts!

If you already qualified for the Medico Q3 Hospital Indemnity incentive, you're already in the cash!

PAYOUT TIERS

Tier 1: 5 - 14 applications = \$30 per application

Tier 2: 15+ applications = \$60 per application

EXTRA EARNING

Earn additional points for the Medico Invitational Experience with Medico Dental and Hospital Indemnity.

- **Two additional points for Dental (4 total)**
- **Two additional points for Hospital Indemnity (4 total)**

*See Medico Invitational Experience

<https://travelwt.com/medicoinvitationalexperience>

Want to learn more?



Contact Medico Agent Services at **800-547-2401**, option 3 or visit mic.gomedico.com

Over for program details and rules.

Medico Hospital Indemnity and Dental Q4 Agent Incentive program details and rules:

1. All eligible applications must have a signature date no earlier than September 1, 2022, and no later than December 31, 2022. Policies must be effective prior to February 1, 2023.
2. Policies must be approved before the payout to be eligible.
3. Incentive payouts will occur on the next commission payment that follows qualification.
4. A chargeback will be assessed on any policy that does not become effective.
5. Qualifying policies include Dental (DEN2021), and HIA63 Hospital Indemnity insurance plans from Medico Insurance Company.
6. As of Sept. 1, 2022, this incentive is considered to be active and valid for the products and time frames referenced within. This incentive replaces and supersedes any prior incentives for the same products written during same time frames that conflict with the provisions of this incentive.
7. Medico makes final determination on bonus program eligibility and reserves the right to discontinue or amend this incentive program at any time.
8. Agents must remain in good standing and be actively contracted with Medico at the time of payout.
9. The value of any award will be reported as income to the awarded recipient in accordance with the rules and regulations of the Internal Revenue Service. To the extent that the value of any award will be included in the recipient's income, the recipient will be responsible for any taxes due. You may wish to consult a tax professional as to how this may affect you.
10. By participating in this program, you agree to release and hold harmless Medico, its affiliates, owners, employees, officers, directors, and agents from any and all liability for any injury, loss, or damage of any kind arising from or in connection with award eligibility or participation. This release shall include actual, special, incidental, consequential, or punitive damages connected in any way with eligibility and participation in this program.
11. The laws of the state of Iowa shall govern the rules related to this award program. Participants consent to the resolution of any disputes solely through the alternative dispute resolution procedures outlined in any agent or distributor agreement that may be in place between the agent and Medico Insurance Company.
12. Medico Insurance Company further reserves the right to make any final adjustments to incentive amounts previously paid, based upon policy activity, such as cancellations, that would have made the policies ineligible. All incentive decisions made by Medico are final. This bonus is not transferable.
13. Internal Dental and Hospital Indemnity policy replacements are not eligible. Internal replacement is defined as any Medico Insurance Company policy which is replaced by another Medico Insurance Company policy.

