

17TH ANNUAL GROUP LEADERS CONFERENCE

CABO

APRIL 18 - 22, 2023



RULES AND GENERAL GUIDELINES

Attendance is by invitation only. All attendees must remain contracted and in good standing with the company at the time of the trip. The trip is for the qualifier plus one adult guest. Production is based on net paid weighted annualized fixed premium. Only NLG/LSW life products and Annuities will count toward the production requirements. A minimum of 10 cases must be placed during the qualification period. The trip is not transferable and no compensation will be allowed if the qualifier chooses not to attend. The business must be submitted and placed during the qualification period to count towards the trip. A minimum persistency is required. Awards are taxable and IRS form 1099 will be issued if applicable. Alliance reserves the right to determine eligibility based on company records. For agent use only. Not for public distribution.

PRODUCT WEIGHTINGS

NLG Life Premium up to Target	100%
Annuities	5%

Qualification Period – 1/1/22 – 12/31/22

QUALIFICATIONS

Sales Seminar Credit for Double = \$90,000
Sales Seminar Credit Double = \$60,000*
(*For First Time Qualifiers and Attendees)
Minimum 10 Placed Policies

