

# Earn Extra Cash!

## 2022 Quarterly Life Incentives from Illinois Mutual

**\$500**

Level 1:

3 Paid Applications for \$2,500  
Annualized Paid Premium

**\$1,000**

Level 2:

6 Paid Applications for \$5,000  
Annualized Paid Premium

**\$2,000**

Level 3:

8 Paid Applications for \$8,000  
Annualized Paid Premium

**\$3,000**

Level 4:

12 Paid Applications for \$12,000  
Annualized Paid Premium

**\$4,000**

Level 5:

15 Paid Applications for \$15,000  
Annualized Paid Premium



### Here are some specifications:

- 100% of the bonus will be paid after the end of the qualifying incentive period.
- Only writing agents are eligible for the incentive.
- Qualifying products are term life insurance (Policy Form LT17), return of premium term life insurance (Policy Forms LRPT17 & LRPT17SA) and whole life insurance (Policy Forms LWL18 & LSPWL18).
- A maximum of 10% of Single Pay Whole Life premiums will be eligible toward requirements.
- Illinois Mutual determines the final recipients.
- Must have active agent status as defined by the Company and an 85% 13-month premium persistency at time of incentive delivery.

Sell Illinois Mutual life insurance and hit these sales targets for an opportunity to earn cash incentives!

Check out the many sales tools in the Resource Library on the Agent Forum to help you grow your business in 2022!

### For more information, contact:

**Bob Fattore, FLMI**

Regional Life Sales Manager  
(800) 437-7355, ext. 591

**Kelly Green**

Internal Regional Sales Representative  
(800) 437-7355, ext. 306

Qualifying business for this incentive must be issued and paid for between the dates of the quarter in which you qualify for the bonus. The 2022 incentive periods are as follows: Q1: 1/1 - 3/31/2022, Q2: 4/1 - 6/30/2022, Q3: 7/1 - 9/30/2022, Q4: 10/1 - 12/30/2022.

Policy Form LT17, Term Life Insurance; Policy Form LRPT17, Endowment Benefit Endorsement; Policy Form LRPT17SA, Endowment Benefit Endorsement; Policy Form LWL18, Whole Life Insurance Policy; Policy Form LSPWL18, Single Premium Whole Life Insurance Policy

Not available in AK, DC, HI, MT or NY. Coverage and availability may vary in other states.

For costs and complete details of coverage, contact Illinois Mutual.

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