

# EXPERIENCE ENDLESS REWARDS.

**Earn unlimited incentives  
January 1, 2022, through  
March 31, 2022.**



Get a strong start in 2022 with the Medico Medicare Supplement Insurance Jumpstart 2022 incentive program. You can provide the coverage your clients need and earn bonuses without limits after just three approved and taken applications. Don't wait — experience endless rewards throughout Q1.

## **CONTACT YOUR MARKETER FOR DETAILS.**

It's never been more rewarding to get your clients the affordable coverage they need.

### **HOW IT WORKS**

Submit three qualifying applications and you'll earn up to \$300 for those initial apps and unlimited bonuses thereafter based on:

**\$100**

Per Underwritten Med  
Supp App

**\$25**

Per Guaranteed Issue Med  
Supp App

**\$25**

Per Open Enrollment Med  
Supp App

## Medico 2022 Agent Incentive Program details and rules:

1. Qualifying policies include Medicare Supplement insurance plans from Medico Insurance Company or Medico Corp Life Insurance Company written in the following states starting January 1, 2022: AZ, CO, GA, IA, IN, KS, KY, LA, MI, MO, MS, NC, NE, OH, PA, SC, TN, TX, and WI.
2. Applications must be dated between Jan. 1, 2022, and Mar. 31, 2022, for AZ, CO, GA, IA, IN, KS, KY, LA, MI, MO, MS, NC, NE, OH, PA, SC, TN, TX, and WI. Effective dates for all must be no later than May 1, 2022.
3. After a minimum of three approved and taken Medicare Supplement applications, agents will receive:
  - a. \$100 for each underwritten application.
  - b. \$25 for each guaranteed issue application.
  - c. \$25 for each open enrollment application.
4. Payout will occur approximately 45 days after qualifying.
5. Policies must be approved before the payout to be eligible.
6. Chargeback will be assessed on any policy that does not become effective.
7. Medico makes final determination on bonus program eligibility and reserves the right to discontinue or amend this incentive program at any time.
8. Agents must remain in good standing and be actively contracted with Medico at time of payout.
9. The value of any award will be reported as income to the awarded recipient in accordance with the rules and regulations of the Internal Revenue Service. To the extent that the value of any award will be included in the recipient's income, the recipient will be responsible for any taxes due. Agents may wish to consult a tax professional as to how this may affect them.
10. By participating in this program, agents agree to release and hold harmless Medico, its affiliates, owners, employees, officers, directors and agents from any and all liability for any injury, loss or damage of any kind arising from or in connection with award eligibility or participation. This release shall include actual, special, incidental, consequential or punitive damages connected in any way with eligibility and participation in this program.
11. The laws of the state of Iowa shall govern the rules related to this award program. Participants consent to the resolution of any disputes solely through the alternative dispute resolution procedures outlined in any agent or distributor agreement that may be in place between the agent and Medico Insurance Company or Medico Corp Life Insurance Company.
12. Medico Insurance Company and/or Medico Corp Life Insurance Company further reserves the right to make any final adjustments to incentive amounts previously paid, based upon policy activity, such as cancellations, that would have made the policies ineligible. All incentive decisions made by Medico are final. This bonus is non-transferable.
13. Internal Medicare Supplement policy replacements are not eligible. Internal replacement is defined as any Medico Insurance Company, Medico Corp Life Insurance Company, and/or Medico Life and Health Insurance Company policy which is replaced by another Medico Insurance Company, Medico Corp Life Insurance Company, and/or Medico Life and Health Insurance Company policy.



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