



Selling disability income insurance (DI) allows you to serve hard-working, middle-class Americans like nurses, dental hygienists, small business owners, and others.

On top of that, you have an opportunity to earn four cash incentives throughout the year when you hit the DI sales targets listed above.

DI QUARTERLY INCENTIVE SPECIFICATIONS:

- 100% of bonus will be paid after the end of the qualifying incentive period*.
- Only writing agents are eligible for the incentive.
- Qualifying products are DI105 and BE105.
- Illinois Mutual determines the final recipients.
- You must have active agent status, as defined by Illinois Mutual, at the time of incentive payment. Your agent's contract with Illinois Mutual will control.

Contact our DI sales team to take your next step toward DI success!

(800) 437-7355, ext. 719 • DISales@IllinoisMutual.com

**Qualifying business for this Incentive must be issued and paid for between the dates of the quarter in which you qualify for the bonus. The 2021 Incentive periods are as follows: Q1: 1/1 - 3/31/2021, Q2: 4/1 - 6/30/2021, Q3: 7/1 - 9/30/2021, Q4: 10/1 - 12/31/2021.*
